



PERFECTPEOPLE

TALENT CAREER MANAGEMENT FOR TECH PROFESSIONALS

Perfect People match the most in-demand Senior tech and Pre-sales talent across Cloud and Modern Infrastructure: Enterprise Networking and Security; Data Centre & Cloud; Collaboration, and Mobility.



ENTERPRISE
NETWORKING



DATA CENTRE
& CLOUD

COLLABORATION



MOBILITY





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CANDIDATE OFFER

Perfect People is unashamedly a candidate driven talent Channel to Channel specialist solutions provider for Enterprise Networking & Security, Mobility, Collaboration, Data Centre & Cloud.

We invest the time required to learn about our future “potential” candidate clients, to learn what the right job will look like and when the right time to move might be. It’s important to us that there is a mutual long term relationship and mutual trust.

We work with a limited number individuals helping to manage their ambitions building out an agreed and accelerated career trajectory.

Our aim is to inspire you to start a journey with us to establish a relationship that will hopefully last for years to come.

THE STATS

Here are a few stats to kick things off:

- Each Perfect People specialist consultant works with only **60** individuals a year
- In 2018 each career move Perfect People engineered typically increased salaries by **15%** - in 2019 we have seen an average salary increase of **19%** - how would you use this extra money!?
- Our targeted, detailed work, with the aim of making life as easy for possible for our candidates has been proven valuable as **86%** of the senior professionals we work with choose to use our services in the future to hire team members.

It’s a compelling and totally **free** service that we hope you agree is long overdue.

THE AIM

- We love working with great people, and this is at the heart of why Perfect People is the successful Channel to Channel talent business we are.
- We find individuals who have impressive but realistic aspirations to be amongst the top talent percentile, or to be part of a leadership team within the best companies globally.
- We aim to partner with you as a candidate today and for you to become our client of the future.

Being fully aware of the buoyancy of the IT market, our previous candidates have benefited from our expertise and career coaching when the right time to move on has arisen. Especially useful during acquisitions, a change of management or any other forces outside of your control. Whether this takes weeks, month or years, we are here to provide you with the right advice for you – not us! We also are aware that some job moves are stepping stones because no career is linear.

It’s these relationships, borne over 20 years, that grant us an unfair advantage in finding you the next perfect role.



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THE METHOD

Careers last for circa 40 years, and you only get **one**, so don't treat yours like it's pot luck.

THE JOURNEY

- We talk to you on a pre-agreed timescale, normally every four weeks
- We will learn about your past and present to help you realise an ideal future
- We share knowledge and intel on the market and businesses in play
- We work with you to devise an agile career plan so that you can take control your journey
- We understand fully what your needs and wants are
- We are transparent, open and provide honest feedback.
- We make sure that when it feels right we have everything aligned to facilitate that next jump

Our consultative nature means we might make some suggestions to test your appetite for personal development depending on the desired next step or look at a stepping stone move. For example: if your career history has been in permanent roles, we'll show you the great opportunities now available to contractors, and guide you through the pros and cons of the switch.

Our method is changeable and depends totally on:

- Your ambition
- Your timescale
- Your drive

It's light touch, totally on your terms; what is there to lose?

CONTACT US

Whatever stage you're at in planning your next move, speak to us for expert and confidential advice.

Darren Tel: 0203 821 3578

Book a time to call directly in diary, visit: [Calendly>](#)

Conor Tel: 0203 821 3592

Book a time to call directly in diary, visit: [Calendly>](#)

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